



County of Santa Clara

Gene Clark, CPPO, C.P.M.
Chief Procurement Officer





Agenda

- County Overview
- Introductions
- Vendor Registration & Technical Tips
- Capital Project Requirements
- Minor Public Works
- Business Opportunities
- Question & Answer

Department of Parks and Recreation

David Bruno

Alicia Flynn

Facilities and Fleet Department

Jeff Draper

Kim Huynh

Roads and Airports Department

Barry Ng



County of Santa Clara Overview

County of Santa Clara's workforce

- Over 20,000 employees

FY 20-21 Budget \$8.2 billion

- Of which \$3.7 billion for supplies, services, and fixed assets.



County of Santa Clara Overview

The mission of the County of Santa Clara is to *plan* for the needs of a dynamic community, *provide* quality services, and *promote* a healthy, safe and prosperous community for all.

35+ Agencies/Departments providing a wide range of community services

- Parks and Recreation
- Public Works and Construction
- Road Maintenance
- Public Safety—Sheriff, Probation, District Attorney’s Office
- Affordable Housing
- Behavioral Health Services
- Health System (3 Hospitals, 12 Health Clinics)



County of Santa Clara Overview



Mike Wasserman
District 1



Cindy Chavez
District 2



Otto Lee
District 3



Susan Ellenberg
District 4



Joe Simitian
District 5

Learn more at <https://board.sccgov.org/home>

- Who is your Supervisor, County District Map
- Meetings, Videos, and Board Policy Committees
- Governing Docs, and more!



County of Santa Clara Overview

The County's Board of Supervisors is committed to:

And open and competitive solicitation and contracting processes;

Ensuring fairness and equal access to business opportunities;

Promoting the most cost-effective use of taxpayer dollars and County resources; &

Increasing social and environmental awareness and responsibility and environmental sustainability in the County

Disadvantaged Business Enterprises (DBE) Program

Federally regulated

Ensures DBEs have equitable access to participate in all federally- funded County contracting opportunities

Comprehensive Disparity Study

Will help identify ways to boost our commitment to equity and inclusion in County procurement and contracting

Vendor Outreach, communication, and training





Vendor Registration & Technical Tips

Department of Parks and Recreation
David Bruno

DISCLAIMER: Use of the Periscope system for Santa Clara County purposes DOES NOT require vendors to participate in any Periscope subscription service or option. In addition Santa Clara County does not endorse any Periscope subscription options





Vendor Registration

- Registration with Periscope S2G is free and provides users with access to government solicitations
- All County solicitations are free to view
- There is no fee to search for or respond to a County solicitation
- *DISCLAIMER: Use of the Periscope system for Santa Clara County purposes DOES NOT require vendors to participate in any Periscope subscription service or option. In addition, Santa Clara County does not endorse any Periscope subscription options*
- Registration and further information can be found at

<https://www.periscopeholdings.com/s2g>

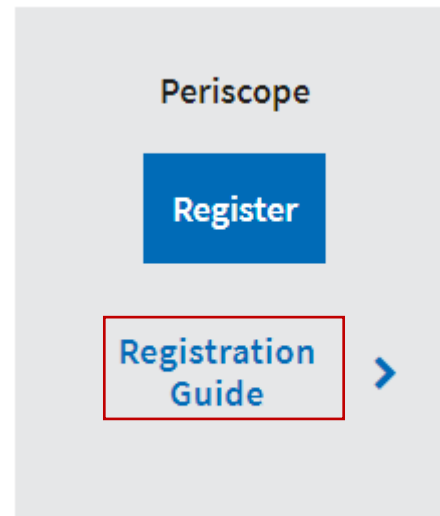


Vendor Registration

Links for registration with County vendor account systems can also be found on the County's website at <https://procurement.sccgov.org/doing-business-county/vendor-registration>:

To get started, you will need:

- ✓ Federal Tax ID (if applicable)
- ✓ Business's main contact name and information
- ✓ List of goods and/or services your business provides













Vendor Registration

Step-by-Step Instructions are available by clicking on the Registration Guide link:

PERISCOPE SELF-REGISTRATION GUIDE Customer Support: 1-800-990-9339 or s2g-support@periscopeholdings.com March 2021

- Navigate to County's registration portal via the www.sccprc.org/eRFP URL link. Then, click on the orange, "register for free" button.

- You will be redirected to the "get S2G Limited" web page. Input a valid e-mail address and select "Verify" before proceeding. Once successfully verified, fill out the remaining personal and company information fields and agree to the terms and conditions. Select **Submit**.

- A verification e-mail was sent to your inputted e-mail address. Go to your email, open the message sent from Periscope, and click the link provided. You will be prompted to create a password for your account.


- When you have set your password, a "Get Invited to Bids" window will appear. Here, "Join" a pre-existing company account or "create" a company. Then, click "continue" in the bottom, right-hand corner and fill out your **company information**. Again, click "next" in the bottom, right-hand corner.


- Select the Appropriate Sales Territory.
- Next, you'll be prompted to enter three keywords that describe the goods/ services your company provides. Enter three keywords and click "continue" in the bottom, right-hand corner.
- Then, "select NIGP codes" will appear. Search and add NIGP codes that are relevant to the goods/ services your company provides by scrolling or querying NIGP codes in the "enter keywords or NIGP codes" search bar. Then, click "continue" in the bottom right-hand corner.


- Finally, an "Increase Bid Relevancy" window will appear and prompt you to click a thumbs-up or thumbs-down for five mock bids; this exercise is intended to improve bid relevancy and ensure your company profile's accuracy. Click "continue" in the bottom, right-hand corner after you've reviewed each mock bid.
- YOU'RE DONE! A "congratulations, your business profile is complete" window will appear. You can now click "take me to the bid list" and view current County-issued solicitations. Please allow one business day for our third-party service provider to review and confirm your registration. You'll only have "read only" access and won't be able to place offers, ask questions, etc. until our third-party service provider has confirmed your account. If you'd like your account confirmed immediately, contact technical support at 1-800-990-9339.

*Please note, if you select "Join," your user information will be moved over to the pre-existing company account once your profile is approved by the original account holder. See our *Managing Users* guide for assistance.





Vendor Registration

Also on the same page is an FAQ with further information on doing business with the County:

Frequently Asked Questions

- Why register? +
- Do I have to register in two systems? +
- Are there any fees? +
- How much time is needed to register? +
- How can I increase my chances of being notified of business opportunities in each of these systems? +
- Is my account automatically approved? +
- How else can I learn of business opportunities? +
- How can I be added as a user to an existing account? +





Contacting Periscope for Help

For further information please contact the Periscope Vendor Support Team:

1-800-990-9339

or

s2g-support@periscopeholdings.com

or

visit their website at www.periscope.com to use their Support Portal





Stay Connected with the County

Additional resources can be found at the County's Procurement website:
<https://procurement.sccgov.org/home>, including:

- Information on government contracting – including free contracting assistance
- Business process guidance to help navigate RFQs, ITBs, and RFPs, as well as technical resources to help navigate the solicitation management system
- Instructional videos that you can access 24 hours a day



Solicitation Guidance

A few reminders to take with you as you learn about upcoming business opportunities:

- Solicitation Documents: Read with care. These outline specific requirements for content and timing of submissions. Reading with care will also help you to determine whether you are able to provide the services needed.
- Pre-Bid and Proposal Conferences: Don't overlook how valuable these sessions can be. This is your opportunity to ask clarifying questions and follow-up in real time. Note that attendance at a Pre-Bid or Pre-Proposal Conference is sometimes **mandatory**.
- Question and Answer Period: In Periscope you may submit questions regarding the solicitation and read answers provided by the County. The duration of the Q&A period is typically included in the schedule within the solicitation.



Doing Business with the County: Capital Projects and Minor Public Works

Facilities and Fleet Department

Jeff Draper

Kim Huynh





Overview of FAF Department

Bidding Requirements

Department of Industrial Relations (DIR) Registration

General Contractors vs Subcontractors

Fee \$400 per year

Licensing requirements - Specialty (C-category) - General Contractor (A or B)

Worker's Comp Coverage

Liability Insurance Coverage

Pay prevailing wages / Payroll Certification Requirements





Bidding Information

Invitation to Bid / Open Bids

Pre-bid meetings may or may not be mandatory

Learn more about Project plans, specs and timeline

Networking with Primes

Award Documents

Bid proposal and all applicable forms

Bonds, and Insurance Requirements

Prevailing Wages/Project Labor Agreement (PLA)





Helpful Links

County of Santa Clara Procurement Department

<https://www.sccgov.org/sites/proc/DoingBusinesswiththeCounty/Pages/default.aspx>

County of Santa Clara Facilities and Fleet Department

<https://www.sccgov.org/sites/faf/Pages/home.aspx>

Contractors State License Board

<https://www.cslb.ca.gov/>

Department of Industrial Relations – Public Works

<https://www.dir.ca.gov/Public-Works/PublicWorks.html>



Business Opportunities

Facilities and Fleet Department

Department of Parks and Recreation

Roads and Airports Department

Opportunities

- **Facility types:**

- **Healthcare** – Outpatient including Mental Health
- **Office Buildings**
- **Carceral** – Jail & Juvie
- **Specialty** – Crime Lab, Fleet Operations, Occasionally Housing, Data and Communication Centers, Training Centers, Warehouses, etc.
- **Supportive Housing** – Developer financing and partner-oriented

- **Needs:**

- HCAI (OSHPD)
- All Trades including low-voltage
- Maintenance Augmentation
- Environmental Restoration
- Grounds
- Janitorial
- Duh...Everything you can think of

Opportunities

- **Challenges:**

- **Projects >\$2M** – Project Labor and Targeted Hiring Agreement
- **Ditto all Job Order Contracts** – Best Value Selection Process
- **Healthcare Environments** – Infection Prevention and HCAI (OSHPD) Experience



Fiscal Year 2022 Deferred Maintenance Program

Job Order Contract (JOC)
Project Delivery Method

Best-value selection method
\$3 Million per JOC

<u>Project Description</u>	<u>Budget (\$)</u>
Elmwood W3/W4 - Fire Alarm Replacement	1,000,000
Civic Center Parking Garage - ADA Improvements	500,000
Elmwood - Walk-in Cooler Replacement	600,000
Elmwood - Grinder Pit Electrical Conduit Repair	175,000
911 Communications - Duct Cleaning	40,000
Fairground - Roofs and Pavement Repairs	1,585,000
Charcot Center – Building Mgmt System Replacement	1,100,000
5750 Silver Creek - Window Seal Replacement	150,000
Park Alameda - Egress Repairs	250,000
Fleet Facility - Parking Lot Repairs	220,000
Crime Lab - Install Flushing/Mixing Valves	200,000
70 W Hedding East Wing - Fall Protection Improvements	78,000
1553 Berger Drive - Main Electrical Breaker Repair	300,000
Fairground – Pavilion Hall Electrical Room Modifications	50,000
Timpany Center - Pool and Hot Tub Resurfacing	250,000
SCVMC - Bldg M AHU Replacement	550,000
SCVMC – Repave Enborg Ln/Ct. & Bradley Dr.	1,082,000
O'Connor Medical Office Building - Chiller Replacement	350,000
O'Connor Hospital - Heat Exchanger Replacement	250,000

Board Approved Projects



- **Valley Health Center Sunnyvale Primary Care Expansion**
 - Estimate: \$5M
 - Design-Bid-Build – Low Bid
 - Advertising – Late 2021
 - Trades: Multi-trade typical of tenant improvements
 - Desired: Healthcare experience
- **Silver Creek 911 Center Tenant improvements**
 - Estimate \$20M
 - Design-Bid-Build: Low Bid
 - Advertising: Spring 2022
 - Multi-trade typical of tenant improvements

Board Approved Projects – Cont'd



Oakland Warehouse Racking System

- Estimate: \$5M
- Design-Bid-Build: Low Bid
- Advertising – Summer 2022
- Trades: High Bay racking and fire protection

SCVMC Emergency Department Expansion

- Estimate \$80M
- CMR: Layton Construction
- CMR Sub-trade bidding: Late 2021
- Multi-trade
- Healthcare experience desired

Board Approved Projects – Cont'd



St Louise Regional Hospital Dietary Refrigeration System Replacement

- Estimate: \$400K
- JOC or Design-Bid-Build: Low Bid
- Advertising – Late 2021
- Trades: Refrigeration
- Desired: Healthcare Experience

St Louise Regional Hospital Underground Storage Tank Replacement

- Estimate \$1M
- Design-Bid-Build: Low bid
- Advertising Mid-2021
- Trades: All related to above ground fuel tank installation
- Healthcare experience desired

Board Approved Projects – Cont'd



Main Jail and Elmwood Intercom System Upgrade

- Estimate: \$10M
- Design-Build: Best Value
- Advertising: Mid 2022
- Trades: Telecom and data related trades

St Louise Regional Hospital – New Emergency Department

- Estimate \$50M
- Design-Bid-Build: Low bid
- Advertising: Early 2023
- Trades: All related to new construction
- Healthcare experience desired

Board Approved Projects – Cont'd



O'Connor Hospital Diagnostic Imaging Equipment Replacement

- Estimate: \$10M
- Design-Bid-Build: Low bid
- Advertising: Mid 2022
- Trades: Structural, electrical, plumbing, air conditioning, low voltage
- Desired: Healthcare experience

St Louise Regional Hospital – Place 3 modular buildings

- Estimate \$250K
- JOC or Design-Bid-Build: Low bid
- Advertising: Spring 2022
- Trades: All related to foundation and utility connections

Board Approved Projects – Cont'd



ST Louise Regional Hospital Air Handler Unit Replacement

- Estimate: \$500K
- JOC or Design-Bid-Build: Low bid
- Advertising: Late 2021
- Trades: MEP, controls
- Desired: Healthcare experience

9360 No Name Uno Medical Office Building – Replace Roof, Replace HVAC units, and renovate suite 260

- Estimate \$300K
- JOC or Design-Bid-Build: Low bid
- Advertising: Mid 2022
- Trades: Roofing, HVAC, electrical, plumbing, architectural finishes

Board Approved Projects – Cont'd



ST Louise Regional Hospital Air Handler Unit Replacement

- Estimate: \$500K
- JOC or Design-Bid-Build: Low bid
- Advertising: Late 2021
- Trades: MEP, controls
- Desired: Healthcare experience

9360 No Name Uno Medical Office Building – Replace Roof, Replace HVAC units, and renovate suite 260

- Estimate \$300K
- JOC or Design-Bid-Build: Low bid
- Advertising: Mid 2022
- Trades: Roofing, HVAC, electrical, plumbing, architectural finishes

Pending Board Approval

REAP Solar Energy Generation and Battery Storage

- Estimate: \$30M
- Multiple Agency Cooperative Acquisition
- Best Value – Contractor is ForeFront Energy
- Board Approval: Late 2021
- Trades: Green Energy related

Minor Public Works - <\$200K



**On-call trade-based contracts,
e.g. flooring, carpentry,
plumbing, electrical, etc.**

- Estimate: \$200K
- Acquisition: Low-Bid
- Advertised: On periscope.
These are pop-up opportunities
- Trades: all core trades...

Upcoming Examples

- Flooring Repair Services. Due 10/26/2021 @ 3PM
- Saint Louis Regional Hospital Join Commission Tenant Improvement. Scheduled to release in November 2021 with a tentative due date of 12/9/2021.



Parks & Recreation

Alicia Flynn, Capital Project Manager III

Major & Minor Public Works Projects
JOC (Job Order Contracts)

Types of Projects

- New Structures (office, visitor centers, restrooms, etc)
- Historic Structures Rehabilitation
- Playgrounds & Day-Use Areas
- Roads, Trails & Bridges
- Landscape & Vegetation Management (tree removal)
- Remediation & Demolition



Minor Projects (up to \$200,000)

Tree Removal Hacienda Deep Gulch

- Almaden Quicksilver County Park
- **Out for Bid:** #ITB-FAF-FY22-0081
- **Mandatory Pre-Bid:** 10/14/21 10:00 AM.
- Estimated Cost: \$150,000
- Contractor Licensing: Class A or Class C-61/D-49
- Specialized removal of 97 trees & stockpile of removal material.



Minor Projects (up to \$200,000)

Master Gardener's Modular

- Martial Cottle Park
- Bid Date: Spring 2022
- Estimated Cost: \$150,000
- Minor civil work and utility connections.
Procurement and installation of double-wide modular office building.



Minor Projects (up to \$200,000)

Cottle Historic Window Restoration

- Martial Cottle Park
- Bid Date: Spring 2022
- Estimated Cost: \$100,000
- Phase 2 Restoration of windows and doors in several historic structures at the Cottle Ranch



Minor Projects (up to \$200,000)

Minor Paving Projects

- Various Park Locations
- Bid Date(s): Winter-Summer 2022
- Estimated Cost(s): \$5,000 – \$50,000
- Repair, replacement, and installation of Park roadways, parking lots, and trails.



Major Projects (\$200,000+)

Vasona Lake ADA Boat Dock

- Vasona County Park
- Bid Date: Early Spring 2022
- Estimated Cost: \$990,000
- Replace existing dock with ADA-compliant structure; Install ADA path from parking lot



Major Projects (\$200,000+)

Office/Visitor Center Remodel

- Stevens Creek County Park
- **Bid Release Date: November 2, 2022**
- Estimated Cost: \$277,000
- ADA upgrades, interior office/public area remodel, painting, HVAC, indoor/outdoor electrical, plumbing, flooring, lighting, roof replacement



Major Projects (\$200,000+)

Park Office/Conference Remodel

- Field Sports County Park
- Bid Date: Early Spring 2022
- Estimated Cost: \$750,000
- ADA upgrades, interior office/public area remodel, painting, HVAC, indoor/outdoor electrical, plumbing, lighting, roof replacement, asbestos flooring removal/ replacement



Major Projects (\$200,000+)

Hacienda Deep Gulch Remediation

- Calcine Remediation (mercury mining by-product)
- Almaden Quicksilver County Park
- Bid Date: Spring 2022
- Contractor Prequalification & Mandatory Pre-Bid
- Estimated Cost: \$5-7,000,000
- Removal & disposal or stabilization of calcines; restoration of disturbed areas (creek, hillsides, vegetation); maintenance.



Roads and Airports

Barry Ng, Director



Roads and Airports Department

Project Types

- Road Improvements/Maintenance
- Bridge Improvements/Maintenance
- Signals/Lighting/Technology
- County Sanitation District 2-3



Contract Types

- Major Public Works
- Minor Public Works
- Job Order Contracts
- Consultant Agreements





Upcoming Roads and Airports Contracting Opportunities

Road Improvement/Maintenance

- Intersection improvements at Almaden/ Camden (Summer 2022) ~ \$3M
- Central Expressway Pavement Rehab (Summer 2022) ~ \$5M
- Pavement Repairs on Lawrence Expressway (TBD 2022) ~ \$500k - \$1M

Bridge Improvement/Maintenance

- Bridge Replacements on Uvas Road (Summer 2022) ~ \$5M+
- 2022 Bridge Preventative Maintenance Project (Summer 2022) ~ \$600k



Upcoming Roads and Airports Contracting Opportunities

Signals/Lighting/Technology

- Intersection improvements at Page Mill & El Camino (Summer 2022) ~ \$3.5M
- Runway Lighting upgrades at Reid Hillview Airport (Spring 2022) ~ \$1M
- Signal Battery Back-ups (TBD in 2022) ~ \$1M



Subcontracting and/or Minor Contract Opportunities

- Pavement Grinding/Cold Planning
- Trucking
- Crack Sealing
- Traffic Control
- Environmental Services (Stormwater sampling/reporting/ SPPP)
- Furnish Supplies
- Fencing
- Clearing & Grubbing
- Excavation/Grading
- Tree Removal
- Minor Concrete
- Electrical work





Consulting Opportunities for Roads and Airports Projects

- **On-Call Consulting**
 - Current 2-year list established in 2021
 - Next list opportunity - Spring 2023
- **Project-specific Consultant RFPs/RFQs**
 - Measure B Expressway Program
 - Traffic Engineering
 - Special Projects
- **Register on Periscope!**



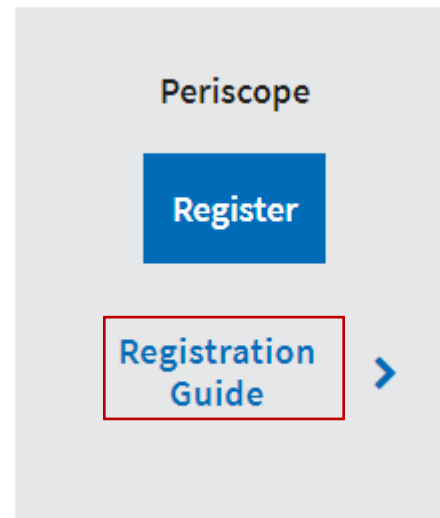


Register on Periscope

<https://prod.bidsync.com/santa-clara-county>

To get started, you will need:

- ✓ Federal Tax ID (if applicable)
- ✓ Business's main contact name and information
- ✓ List of goods and/or services your business provides





Thank You





Questions & Answers



DIVERSITY BUSINESS OUTREACH & CONTRACTING OPPORTUNITIES

WE BUILD TO IMPROVE LIVES.

Agenda

- Overview of the Upcoming Projects:

- Santa Clara Valley Medical Center Behavioral Health Services Center

- Redwood City Navigation Center

- Peralta Community College

- Target UBE Participation

- How To Get Engaged?

- Q&A



Santa Clara Valley Medical Center Behavioral Health Services Center



• Project Overview

EXTERIOR DESIGN - AERIAL VIEW



Preconstruction Project Contact: Roger Moore

rmoore@xlconstruction.com

(408) 240-6011

01/28/2021

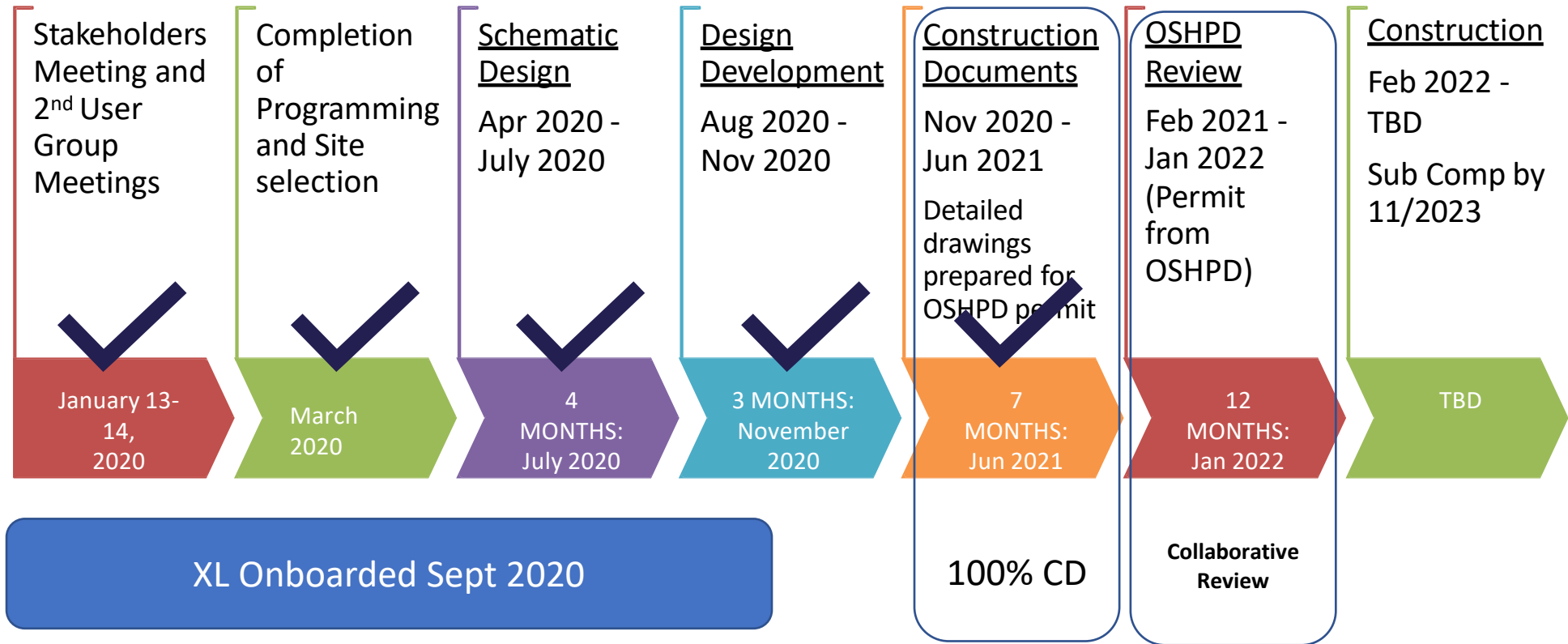
- New 194,000 s.f. **OSHPD 5** Behavioral Health Services Center
- LEED Silver
- The project site is located at 751 S Bascom Ave, San Jose, CA 95128
- Scope: Preconstruction, Design, and Construction services
- Prevailing wage, has a PLA, and certified payroll.
- Client: County of Santa Clara
- Architect: HGA
- SEOR: Arup
- MEOR/EEOR: Arup

UBE Participation

XL Construction is committed to maximizing all efforts to meet the subcontracting goals of collectively termed Underutilized Business Enterprise (UBE) firms. The County of Santa Clara has the following subcontracting goals for the entire project:

- » Minority, Women, LGBT, Disabled Veteran Business Enterprises 10%
- » Small Business Enterprises 25%
- » Local Business Enterprises 25%

Design Schedule





Redwood City Navigation Center

• Project Overview

EXTERIOR DESIGN - AERIAL VIEW



Preconstruction Project Contact: Nick Bailey-Klein
nbaileyklein@xlconstruction.com
(408) 240-7641

10/12/2021

- New homeless shelter comprised of 128 prefabricated shipping container modules, serving 240 clients, three site-erected support buildings totaling 5,000 s.f., and 110,000 s.f. of sitework improvement.
- LEED Silver
- The project site is located at 275 Blomquist St, Redwood City, CA
- Scope: Preconstruction, Design, and Construction services
- Client: County of San Mateo
- Architect: Office of Charles Bloszies, FAIA, Ltd.
- SEOR: Office of Charles Bloszies, FAIA, Ltd.
- MEOR/EEOR: Meyers+

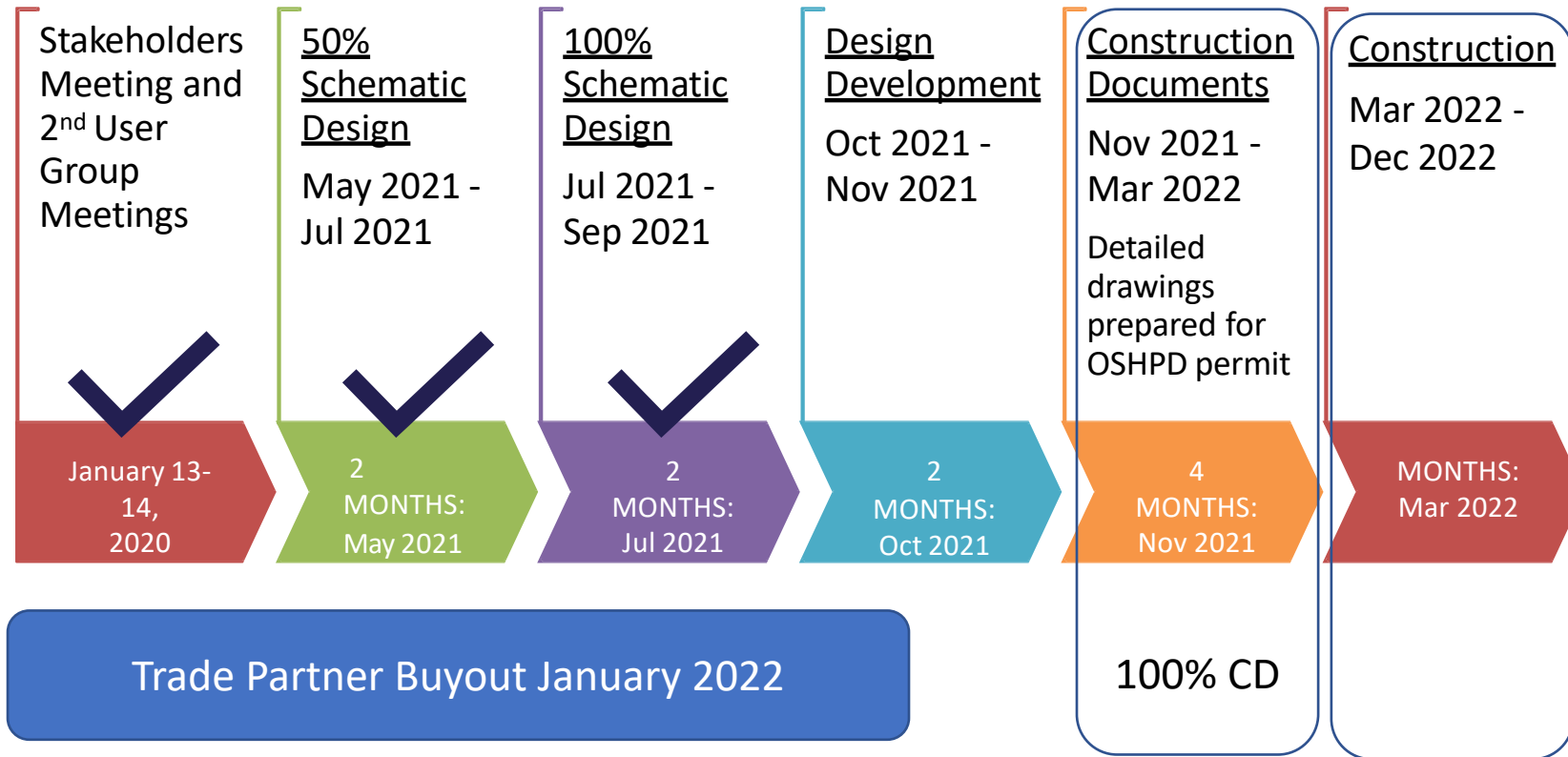
UBE Participation

XL Construction is committed to maximizing all efforts to meet the subcontracting goals of collectively termed Underutilized Business Enterprise (UBE) firms. XL Construction and the County of San Mateo has the following subcontracting goals for the entire project:

» Underutilized Business Enterprises

25%

Design Schedule



Peralta Community College



• Project Overview

EXTERIOR DESIGN - AERIAL VIEW



Preconstruction Project Contact: Kevin Wagner

kwagner@xlconstruction.com

(408) 240-6335

10/12/2021

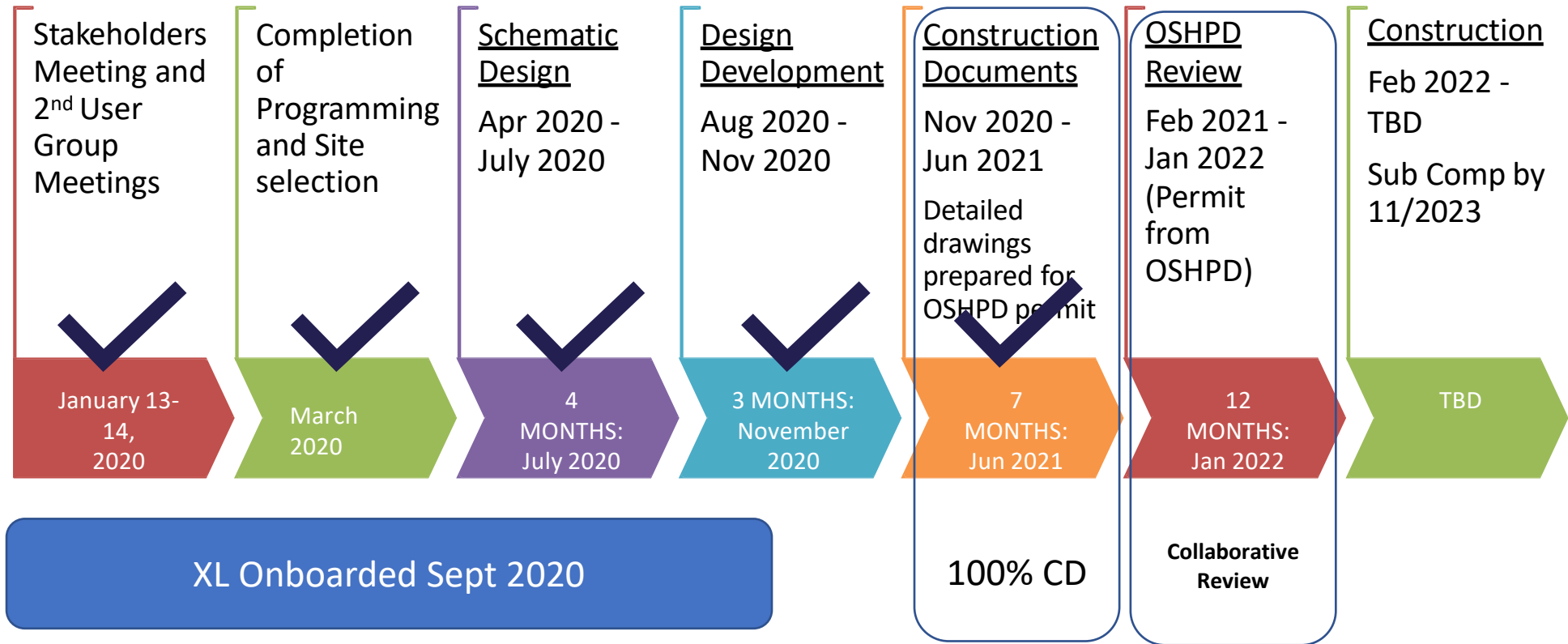
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- The project site is located at 275 Blomquist St, Redwood City, CA
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- Architect: Office of Charles Bloszies, FAIA, Ltd.
- SEOR: Office of Charles Bloszies, FAIA, Ltd.
- MEOR/EEOR: Meyers+

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- » Small Business Enterprises 25%
- » Local Business Enterprises 25%

Design Schedule



How To Get Engaged?



XLI UBE Goals

Filter by:

*Business Unit

*Trade

*UBE Certification Type

*Prequalification Amount

*UBE Business Location

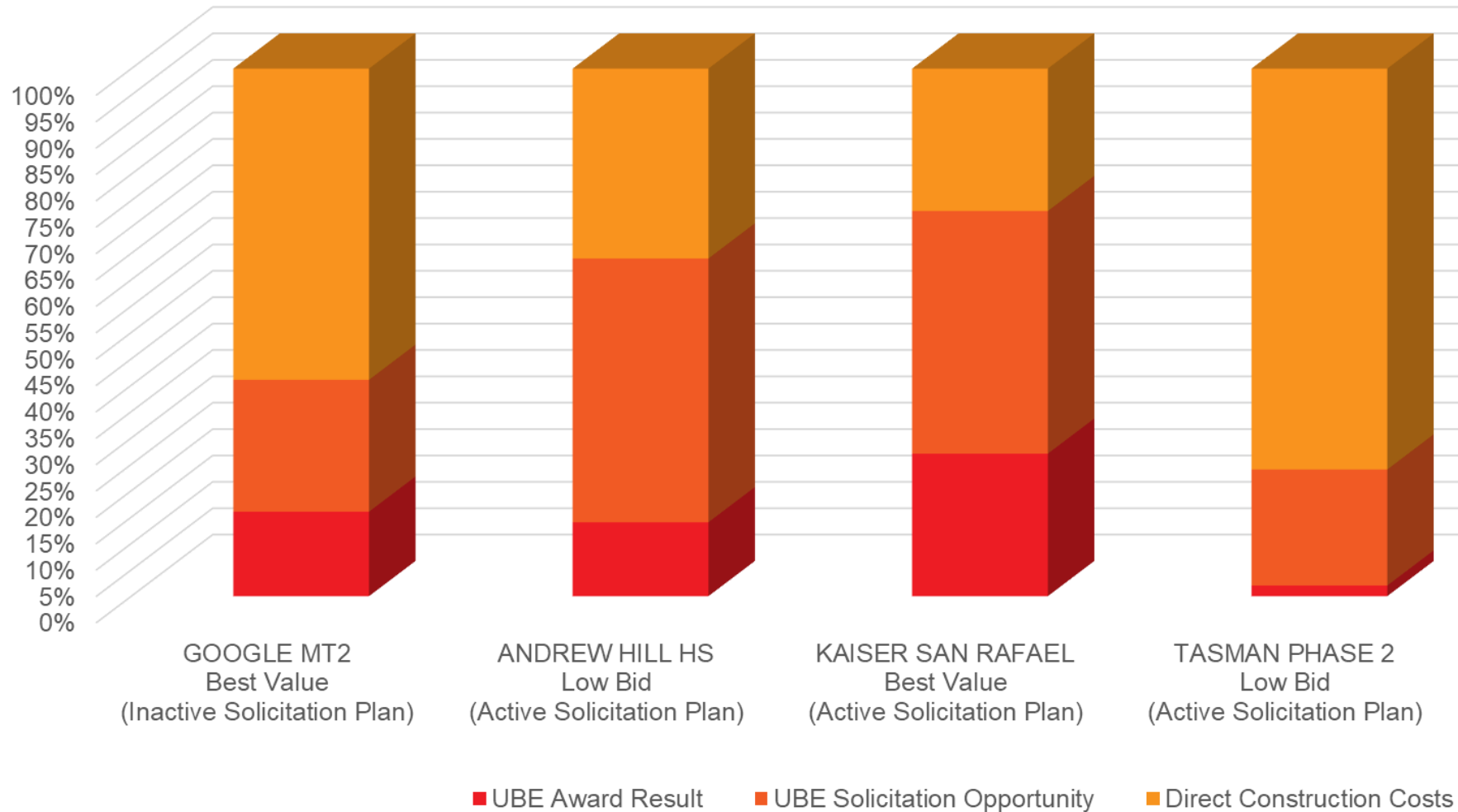
<Or any combination of the above>

**NEW & IMPROVED
UBE SEARCH, FILTERING,
& REPORTING FROM VISTA!!!**

XL UBE Subcontracts By Department							
		All Jobs	Month: 01/20 - 12/20				
Job Status: All		Sales and VAT Taxes Not Included		Use Taxes Not Included		Certification: SBE	
Subcontract	Vendor	Current Contract	Billed	Paid	Retainage	Current Due	To Be Billed
1000 - Civic							
Job: 4263. SFO Cargo Buildings							Status: Closed
4263.013 Structural Steel & Misc Metals (NMI)	5093 NMI Industrial Holdings, Inc.	0.00	-460.00	-460.00	0.00	0.00	460.00
4263.020 Glazing (RS) Glassworks	8144 RS1 Glassworks	0.00	0.00	0.00	0.00	0.00	0.00
		0.00	-460.00	-460.00	0.00	0.00	460.00
Job: 4445. South County Animal Services Center							Status: Open
4445.002 Fencing (AAA)	158 AAA Fence Co. Inc	113,879.89	531,890.35	300,313.29	26,584.52	204,792.54	-417,810.46
4445.004 Electrical (McGrath)	9438 McGrath Electric, Inc.	1,353,287.78	3,428,710.40	2,602,464.29	171,435.52	654,810.59	-2,075,422.62
4445.010 Overhead Doors (North Bay)	3277 North Bay Overhead Doors	7,291.85	79,891.85	68,970.00	3,994.60	6,927.25	-72,600.00
4445.016 Pavers Exterior (EPD)	5621 European Paving Design, Inc.	0.00	88,081.00	0.00	4,404.05	83,675.95	-88,081.00
4445.024 Specialties (Universal Plastics)	4784 Universal Plastics, Inc.	1,198.00	74,262.00	70,548.90	3,713.10	0.00	-73,064.00
4445.027 Glass & Glazing (US Glass&Alum)	6934 U.S. Glass & Aluminum, Inc.	157,975.05	817,851.22	689,068.40	40,892.57	87,890.25	-659,876.17
4445.028 Millwork (Crestmark)	5137 Crestmark Millwork, Inc.	10,070.00	403,519.50	44,690.00	20,175.98	338,663.62	-393,449.60
4445.030 COV Stair Tower	4031 Scaffold Solutions Inc	1,612.00	3,266.50	3,103.17	163.33	0.00	-1,654.50
		1,645,314.57	5,427,272.92	3,779,158.05	274,363.67	1,378,751.20	-3,781,958.36
Job: 4635. 2566 Leghorn-Mountain View Navigation Center							Status: Open
4635.008 Fire Protection (Eco Fire)	7476 Eco Fire Sprinklers, Inc.	0.00	57,951.00	0.00	2,897.55	55,053.45	-57,951.00
		0.00	57,951.00	0.00	2,897.55	55,053.45	-57,951.00
Department 1000 Total:		1,645,314.57	5,484,773.92	3,778,708.05	274,261.22	1,431,804.65	-3,839,459.35

UBE Participation

UBE Solicitation Strategies & Bid Results



How To Get Engaged?

- » Get Informed
 - Trade Partner <https://www.xlconstruction.com/trade-partner/>
 - See information on standard XL subcontract documents and policies
- » Express Your Interest
 - Email prequal@xlconstruction.com
 - Include Project Name, Scope of Work
- » Submit Certification &Prequalification Document
 - (Next Slide)
- » Access Ongoing Opportunities
 - SmartBid <https://smartbid.co/>

Certification & Prequalification

Company Name: _____ Company License #: _____

Union Status: (Circle One)

Date: _____

Contact Name: _____ Direct Phone #: _____
(Contact should be person responsible for accepting ITBs and estimating)

Union

Non-Union

Contact Email: _____

Signature: _____

Trade/s: _____
(Please list all trades applicable to this firm)

Print Name: _____

Business Enterprise Type: (Circle All That Apply)

SBE (Small Business)

SBE Cert #: _____

SBE Cert Expiration Date: _____

Business Enterprise Type: (Circle All That Apply)

VOBE (Veteran-Owned Business)

VOBE Cert #: _____

VOBE Cert Expiration Date: _____

MBE (Minority-Owned Business)

MBE Cert #: _____

MBE Cert Expiration Date: _____

DVBE (Disabled Veteran-Owned Business)

DVBE Cert #: _____

DVBE Cert Expiration Date: _____

WBE (Woman-Owned Business)

WBE Cert #: _____

WBE Cert Expiration Date: _____

LGBTQBE (LGBTQ-Owned Business)

LGBTQBE Cert #: _____

LGBTQBE Cert Expiration Date: _____

DBE (Disadvantaged Business)

DBE Cert #: _____

DBE Cert Expiration Date: _____

Jurisdiction Providing Certification: _____

Q&A



THANK YOU





Bay Area Diversity Business Forum

"Maximizing Procurement Opportunities"

VTA and MBC Sponsoring Partners





Register as a VTA Supplier

Jennifer Mena
Business Management Analyst
Office of Business Diversity Programs



Solutions that move you

Register to be a VTA Supplier!

VTA has transitioned to a new user-friendly and efficient e-procurement portal hosted by ProcureNow. **New vendors** should set up their accounts in the new system.

Register at www.vta.org/business-center and click on the green bar,

REGISTER IN NEW PORTAL

When you click the green bar, a new page will appear, click on the green bar that reads,

+Subscribe

The system will ask for your email/password to set up a new account.



Get Registered

VTA has transitioned to a new user-friendly and efficient e-procurement portal hosted by ProcureNow.

New vendors should set up their accounts in the new system. All previously Registered Vendors have been invited to activate their accounts.

If you're participating in one of the open construction solicitations to the left, please register in our legacy system.

REGISTER IN NEW PORTAL



Santa Clara Valley
Transportation Authority
San Jose, CA

All dates and times in Pacific Time

+ Subscribe

Upcoming Solicitations

Procurement - Solicitations

HOW DO I FIND UPCOMING OPPORTUNITIES?

Go to www.vta.org/business-center and find the View Solicitations bar. You will see the same screen as when you clicked on REGISTER. Notice the solicitations on the screen and a green bar that reads OPEN. IF YOU ARE NOT SUBSCRIBED, you will not be able to open the solicitations. But VTA'S new system provides you with another opportunity to SUBSCRIBE at this screen.

As you review the solicitations, look for the list of "Plan Holders" (firms that have already downloaded the documents). These are the larger firms you will want to target to offer your goods and services.

View Solicitations

See all open and upcoming contracting opportunities in our new e-procurement portal, except the following:

- [C20011](#)
- [C19123](#)
- [M20027](#)

VTA will archive all solicitations in the legacy portal for transparency.

[View legacy Solicitations page.](#)

[VISIT NEW PORTAL](#)

Procurement Portal

Procurement Portal

All Departments | Active [Advanced Search](#)

Project Title	Project ID	Addenda	Release Date	Due Date
Elevated Station Emergency Power OPEN	C21006	1	5/26/2021	7/6/2021
Transit Operations Insurance and Risk Management Brokerage Services OPEN	S21024	0	5/6/2021	7/7/2021
LIGHT RAIL HVAC OVERHAUL PROJECT OPEN	P20188	4	2/9/2021	7/8/2021
Deferred Compensation Plan Benefit (DCPB) Consultant Advisory Services OPEN	S21058	1	6/1/2021	7/12/2021
BAE Hybrid Components OPEN	P21042	0	6/17/2021	7/21/2021





Get Certified!



Solutions that move you

Small Business Certifications

How/where do I go to get certified?

VTA's certifications are online applications, you can find the links to our certification modules at:

<https://www.vta.org/business-center/business-diversity-programs>

Questions

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